

# How to make a dentist smile...

Successful construction of a new dental office begins long before the groundbreaking, and the Chambliss & Rabil team is with you every step of the way. We have been building dental offices since 1976 and understand the challenges and opportunities associated with each project.

When you select Chambliss & Rabil, you can rest assured that we are handling the details so you won't have to. We have close relationships with excellent architects, engineers, and interior designers who specialize in dental practice projects. From site selection to final inspection, Chambliss & Rabil will coordinate and manage every aspect of your project so you can focus on what matters most... your practice and your patients.











We can assist you in assembling a TEAM of qualified providers in any or all of the following services:

- SITE SELECTION & ACQUISITION
- LAND PLANNING & CIVIL DESIGN
- PERMITTING, ENVIRONMENTAL & LEGAL
- ARCHITECTURAL & ENGINEERING
- INTERIOR DESIGN & SPACE PLANNING

- BUILDING CONSTRUCTION
- FINANCING & ACCOUNTING
- EQUIPMENT, FURNITURE & FIXTURES
- INSURANCE
- IT & NETWORKING
- MARKETING & BRANDING







# Design/Build or Renovate

The range of services that we provide our dental clients is limitless. From a minor repair to an update of decor to a full renovation, we handle it all.

#### New construction? No problem.

Our knowledge of dental office operations results in an understanding of dental office design, function, and construction. To put it simply, "we speak the language". We know who to engage to form a team that will get it right. Many of our clients prefer that we provide full DESIGN/BUILD services. That way, we are involved from day one. When the architect, engineers, designer, equipment provider and contractor are all in place from start to finish, the result is a better product, a more functional office, a shorter construction schedule, and a lower cost.

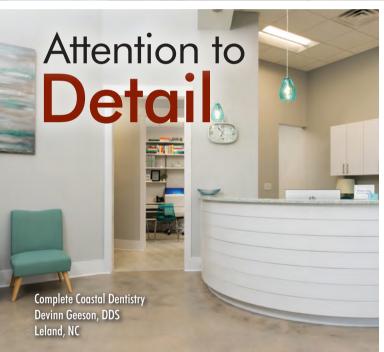
That results in a happy dentist. *Mission accomplished.* 

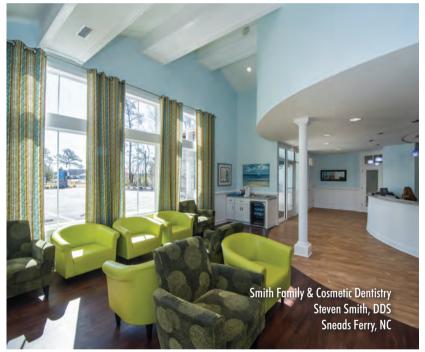














#### **About Us**

Norman Chambliss and Jim Rabil formed a general contracting company in Rocky Mount, North Carolina in 1975. Yates Chambliss and Chris Dougherty joined the firm in 2004 and 2008 respectively. Each became a partner in 2016. The company operates construction divisions in Rocky Mount, Raleigh and Wilmington, N.C.

The three construction divisions employ an administrative and field work force of 50+ employees, including 3 division managers, 4 senior project managers, and 12 project superintendents. The company is heavily involved in the construction of office buildings, retail facilities and high end coastal residential projects. Since 1976, Chambliss & Rabil has specialized in the construction of dental offices. With three strategically located construction offices and a strong staff of project managers, the Chambliss & Rabil Dental Construction Division is well-known and respected. Completing 10-15 dental projects each year, Chambliss & Rabil has used 40+ years of experience and performance to earn the trust of dental supply companies, dental equipment sales and installation companies, dental office design firms, financial institutions and others associated with the dental care industry.

The construction company is committed to the use of the latest technology as a tool for efficient project operations, rigid schedule management, tight budget control, and effective contractor-to-client communication. The company carries an unlimited general contracting license classification in North Carolina and South Carolina.

## **Our Philosophy**

We typically get involved in projects at the earliest stages of planning and design to ensure that each project meets the aesthetic, functionality and budget criteria established by the client. Our pre-construction planning is regimented, detailed and thorough. We believe that a successful construction project becomes a successful project long before the first shovel of dirt is turned. During the process, we hold our administrative and field staff accountable for maintaining the highest possible level of communication with our client, designers and construction team.

Our "all hands on deck" approach includes active involvement in numerous steps of the process, from program development and design through construction. We handle the details so that our clients can focus on their core business. Our goal is to provide a high quality product that is always delivered on time and in budget. The combination of diligent planning, effective communication, quality workmanship, efficient budget management, and delivery on time results in a happy client.



#### FOUNDERS/OFFICERS



Jim Rabil President/CEO Rocky Mount, NC



Norman Chambliss, III Secretary/Treasurer Wilmington, NC

### **DENTAL CONSTRUCTION DIVISION**



Yates Chambliss
Vice President, Wilmington, NC
Business Development & Project Operations



Chris Dougherty
Vice President, Raleigh, NC
Business Development & Project Operations



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